


Ahsania E Solutions
A concern of Dhaka Ahsania Mission



AES CURRENT ACTIVITIES, CHALLENGES AND PROBABILITIES

07th June 2023

AES AT A GLANCE

- Started on December 2009 by name as *ags* (*Ahsania Graphic Solutions*)
- The aim was to deliver graphic design related services to different offshore clients
- Get test job from a Netherlands client at April 2010 and continued their services with AGS
- In 2011 the name AGS was changed to AES (Ahsania E Solutions) aim to expand the services like training, Job site, E-shop, SEO, Web design and more.
- After joining myself as Senior Web Developer with AES on 2014, I find three sections: Graphic Outsourcing, Local graphic Design and Web design

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AES AT A GLANCE

- At 2016, local graphic section was closed down.
- At 2019, software solutions was introduce with AES services by starting development of EMS software
- But due to covid pandemic promotional activities was not carried properly
- At the end of 2019, due to covid pandemic the only one outsourcing client stop providing their job to AES
- At June 2021 head of AES was resigned from his post due to long pending financial crises and the outsourcing section closed down.
- Now AES is working only for website and software services with a single manpower.

CURRENT ACTIVITIES

- Software development, implementation and support**
 - Educational Organization management software
 - HR management software
 - Budget compilation system for DAM
 - Budget variance compilation system for DAM
 - eKYC software for Hajj Finance company Ltd.
 - Child database for the Ahsania Mission Children City (AMCC)
- Website design, Development & Maintenance with domain and hosting services**
 - We are providing website services for 36 website including DAM, Entities of DAM and Others

PLAN MADE FOR 2022-23 FINANCIAL YEAR

SI	Software	Status
01	AMCC child Database	Implemented
02	Budget variance compilation system	Delivered
03	Financial statement compilation system for DAM	Not started
04	eKYC system for Hajj Finance Ltd.	Implemented
05	HR database management system for DAM HR	Delivered
06	Employees' Provident Fund management system for DAM	Not started
07	Employees' Provident Fund management system for DFED	Not started
08	Educational organization management system (EMS) for AIICT	Delivered
09	Educational organization management system (EMS) for AITVET	Development completed
10	Educational organization management system (EMS) for Little Ducklings	Delivered
11	DAM Zakat fund record keeping system	Delivered
12	DAM central Archive system	Not started
13	Student database for Khan Bahadur Ahsanullah Teachers Training College (KATTC)	Not started

PLAN FOR FINANCIAL YEAR 2023-24

- We have plan to execute the pending software packages which was not possible to implement on previous financial year.
- New plan**
 - eKYC software for Premier Leasing & Finance Ltd.
 - LMS software
- Marketing Plan**
 - We have two well tested ready software
 - Educational organization management system (EMS)
 - HR management software
 - We have Planned to go market with two way:
 - Agent based marketing
 - Social media marketing

FINANCIAL STATEMENT

Financial Year	Income	Expenditure	Profit/ (Loss)
2015-16	7,960,961.00	10,842,479.00	(2,881,518.00)
2016-17	6,455,373.00	6,928,881.00	(473,508.00)
2017-18	9,713,367.00	8,613,371.00	1,327,215.00
2018-19	11,269,724.00	9,932,543.00	1,337,181.00
2019-20	6,392,056.00	7,844,437.00	(1,452,381.00)
2020-21	1,614,912.00	3,357,605.00	(1,742,692.00)
2021-22	1,099,024.00	903,252.00	195,915.00
2022-23 (till March 223)	685,892.00	609,880.00	76,012.00

PROBABILITIES

- Now it is the era of ICT. Without proper ICT capacity development it is very much tough to continue organizational improvement.
- Our upcoming challenge is IT security. So it is very important to have a own IT setup for a organization like DAM.
- To overcome the upcoming IT related challenges, AES can be one better option for DAM and its entities.

To do so it is very important to take a look for improvement of AES with proper monitoring.

CHALLENGES

- Lack of manpower
- Lack of legal documents
- Financial crisis
- Lack of proper monitoring channel
- Meet the challenges of regular updated technologies

Hope to overcome all the above challenges by proper direction from DAM senior management

MY REQUEST

- Requested to form a management committee for AES to monitor the activities of AES.
- By discussion with the committee, AES will make proper directions with long term planning
- Take proper initiatives to strengthen the capacity of AES
- All are requested to consider AES for their ICT capacity development
- Those who are taking services from AES, requested to make their payment regularly to execute our plan
- All are requested to introduce AES to your friends and relatives

Thank you 😊

Any Questions or Suggestions?